



Strategic Management Society

## CALL FOR APPLICATIONS

**DOCTORAL WORKSHOP**  
**SMS Special Conference in Sao Paulo**  
**Thursday, March 15, 2018**  
**Application Deadline: January 29, 2018**



### WORKSHOP DIRECTORS

**Rodrigo Bandeira de Mello**  
Merrimack College and FGV SP

**Olivier Bertrand**  
FGV EBAPE-RJ

**Sandro Cabral**  
INSPER

The Strategic Management Society is pleased to announce a Doctoral Workshop will be held at the SMS Special Conference in Sao Paulo on Thursday, March 15, 2018. The Doctoral Workshop will take place at the FGV Berrini building, located walking distance from the conference venue, the Sao Paulo World Trade Center.

We are also proud to announce that 15 scholarships will be awarded to workshop participants. These scholarships will be offered through competitive entry and application review and will cover the conference registration fee.

The workshop will be led by Rodrigo Bandeira de Mello (Merrimack College and FGV SP), Olivier Bertrand (SKEMA Business School), and Sandro Cabral (INSPER) as co-directors. Names of additional faculty members taking part in the workshop will be available soon on the Sao Paulo Doctoral Workshop website.

The workshop will include guest speakers who will give advice on how to develop a good dissertation and research program, how to be competitive in the job market, and how to publish in top journals. Senior strategic management scholars will provide feedback on dissertation proposals in roundtable discussions.

The workshop is intended for doctoral students, preferably at the early stage of their dissertation research. Applicants must have completed the first year of their doctoral program; preference will be given to those commencing the formal work on their doctoral topic. Acceptance of a proposal in the competitive program of SMS Special Conference in Sao Paulo is not required, but all students interested in participating in the doctoral workshop must be registered for the conference. Students that are not awarded a scholarship (described above) will receive a discounted registration rate when registering for the conference.

### Application Guidelines:

Please submit your doctoral workshop application on the SMS website as a single document (PDF or Word). Application Materials should include:

- Recommendation letter from the supervisor or a faculty member from the applicant's institution (with contact information)
- One-page summary of the applicant's career-to-date
- 300-word description of the applicant's research interests

### Other things being equal, preference will be given to applicants who:

- Are current members of the Strategic Management Society
- Have their recommendation letter from a current member of the Strategic Management Society
- Have a dissertation topic focused on relevant strategic management topics

There will be no restrictions to the number of applicants coming from the same school; however, only one application per student will be considered. All application materials must be submitted online by **January, 29, 2018** on the Doctoral Workshop webpage. Applicants will be notified of decisions by early February. For further inquiries, please contact Sandro Cabral at [sandroc2@insper.edu.br](mailto:sandroc2@insper.edu.br) or the Strategic Management Society Executive Office at [sms@strategicmanagement.net](mailto:sms@strategicmanagement.net).

Notification of Decision